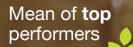
Cereals and oilseeds Top performing farms

Agricultural output



Mean of **bottom** performers



£257K

Agricultural costs

Mean of top performers

Mean of **bottom** performers

£276K



Fixed: Variable costs ratio



Mean of **bottom** performers 59:41

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These are just some of the key comparisons between top and bottom performers, please see the cereals and oilseeds report for more. *The ratio of contract costs (including machinery rental) to all costs associated with machinery and with contracting work bought in.



Wheat yield (t/ha)

Mean of top performers Mean of **bottom** performers





Machinery (% of costs)

19% Mean of top performers

23% Mean of **bottom** performers

Contracting (% of associated costs*)

Mean of top Mean of bottom performers 35%



performers

20%